

# FLUSHING, CONT.

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## Activity



What do you really need?

How do you fit it?

## Show Slide 1. ACTIVITY

- **Say:** Team Members work together to determine what goes with them on a camping trip to an isolated area with no electricity. What do they do for entertainment? The concept is space and priorities, which is a critical issue for X Company.
  - **Say:** There is one box to carry items for a trip. Each team must fit what they decide to take into the one box. Prioritize by what is important and fits the best. Supplies such as food and water are already included in the trip so do not account for items such as that.
  - **Say:** Focus on an isolated campsite. Entertainment is needed. Item examples: batteries, fishing poles, DVD player, DVDs, books, and board games. There are too many items for the carton size. The team decides together what to take that fits into the carton. Items are simulated by brown boxes with the object name written on them.
  - **Discuss:** The purpose of the activity is to show Team Members how space is a priority and decisions must be made to rotate stock, what to keep, and what to move. Space is at a premium and the right merchandise must be available. Flushing has a huge part in inventory management as it helps move inventory in and out of limited space on the field.
  - **Supplies**
    - Carton
    - Smaller boxes representing items such as a bug spray, plates and utensils, BBQ grill, fishing poles, soccer ball, First Aid kit, etc.
  - **Do:** Give Team Members approximately 5-10 minutes to decide what goes in the box for their trip.
  - **Do:** discuss by having one or two teams show what they decided to take and how they made the decision.  
**Position coach:** Add experiences and thoughts on space and inventory.
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## FLUSHING, CONT.

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### Huddle

- **Say:** The connection to this activity and Flushing is space. X company must make space for new units while maintaining inventory of older units. It is all about priorities and what unit it more important or in demand at the time.
  - **Ask:** How do you contribute to making space at X Company?
  - **Ask:** What do you think is the hardest part of making space for new units for X Company?
  - **Do:** Encourage responses.
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### Key Points and Transition

- **Say:** Team Members play an important role in ensuring units have space to be picked and shipped to customers/customers.
  - **Say:** Let's move on to discuss what Flushing is and how to perform it.
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